





# MICROWEB THE WINNING TEAM



The Germany-based Microweb is hybrid of a software house and a digital marketing agency inspired by imagination and wisdom. We connect ideas, strategy, design and technology to bring innovative and successful outcome that opens new horizons for your business.

We're creative and collaborative squad of visionary planners, intellectuals, designers, programmers, copywriters and doers full packed with experience gained in Software Development, ERPs, Mobile Application Development, Visual communication Design, Web Design and Development, E-Commerce Solutions and Internet Marketing strategies. We are strongly interconnected and have passion for technological advancement in all of our integrated services.

Microweb has a tradition to fully understand the business needs and providing unexampled growth possibilities in productivity and sales without affecting the existing development and marketing budget. Our motto "Just discuss with us, and we'll do the rest" is already helping many SMEs and large scale companies.

We love exploring and playing with new ideas and keep working on self-initiated projects which provides us valuable insights and analysis of pre and post era of any project's challenging situations. We share our experience to forecast our clients to develop improved strategy to overcome upcoming challenges.

We have our bases in Germany, UAE and in Pakistan to serve the local market. As our world is becoming more digital and connected, we are also successfully doing business around the world with the help of several established platforms.

Microweb integrates arts and technological services at it's best. We enjoy what we do, we are professional in our business values and ethics. Whatever your challenge, we can meet it.

### **Vision Mission and Team**



Our core values are unity, discipline and faith that assists us to achieve any goal we prioritise.

Our fresh, diligent and collaborative working environment emphasises our core belief.

We envision Pakistan as a premiere global location for business growth as we are foreseeing the economic boom in upcoming years especially with the CPEC. We are growing to cater the demanding needs of software development and marketing in public and private sectors.

Our mission is to provide par excellent quality products and services under one roof. Our mission is to create desirable employments in software development, visual arts and internet marketing industry.



Our team is united by our love of ideas, design, technology and our passion for building great products. We help brands and causes thrive globally.











Enterprise resource planning (ERP) is a business process management software that allows an organization to use a system of integrated applications to manage the business and automate many back-office functions related to technology, services and human resources.

We have a decade long experience in developing ERPs and our solutions are successfully implemented and currently working in 200+

organizations worldwide in several sectors. Our clientele include federal and provincial governments, public limited companies & several SMEs.

We have made the process of having an ERP solution so easy that it is only a phone call away. What more, we have an online tool for you to cost estimate about the ERP for your organization. www.microweb.com.pk/erp







Visual communication design (formerly known as graphics design) is a creative process that formulate the creative ideas to communicate the message. It starts with a message which is transformed into an attractive visual that communicates. Microweb applies it's decade long experience with colour, typography, balance, contrast, rhythm and several other design rules and regulations to create the visuals that serves to inform, educate and persuade the audience through commonly accessible mediums.

Our strong visual communication skills are utilised in several marketing oriented places:

- Print Media Advertising
- Social Media Posts /Advertising
- Website Supplementaries
- Exhibition and Display stands
- Marketing Material

Our visual communication department is fully capable of creating and incubating a newly born business entity and we are honoured

to have the trust of well-known brands not just because of our strong technical abilities but also for our potent market research and surveying capabilities.

#### Clientele

Disney, Linksys by Cisco, Colgate, University of Wollongong Dubai, UBL Fund Managers, IGI Funds, Librartel, FM89, Inbox Technologies, Lakson Investments, Engro Foods, Sony Ericsson, Yamaha, Alkaram Textiles, OCS Couriers and several others.





Most people will judge you within your first impression and professional business portrait serves as your first impression in this digitally connected world. It is perhaps surprising how often poor quality portraits are put forward to represent the public faces of many organisations.

Our photography services helps you to create a killer first impression.

### **Product Photography**

Product photography is the key to success in any E-Store business for good reasons. It sells itself out organically and even with a low digital marketing budget, it really do wonders.

Low quality product photography costs much higher in digital marketing. It is no secret that amateur photography always assists to fail the business miserably.

Our visual design department is highly trained, experienced and well equipped in numerous photography domains such as in portrait photography, product photography and event

photography to name a few. We are more specialized to our domains but cost competent to the market.

### **Copywriting**

Copywriting is written advertising. It is an art that is crafted to persuade readers and influence them into making decisions. It connects you with your audience, increase your online visibility and helps generally to communicate better.

SEO copywriting is the art of writing web page copy that is appealing to human readers, but also ranks well for specific search terms that people are looking for in search engines.

We have been providing in-house copywriting services and we have partnerships for translation services to cater around several widely spoken languages.



We believe that businesses should not only have a good website, but one that build brand and drives revenue. We are providing website design and development solutions for multiple scale organizations. We deal in single product page

website to complex e-commerce solutions that integrate several payment gateways.

We develop websites as a business tool that increases the revenue. To achieve this objective, we create several custom tools to supplement the website such as online surveying, chat modules, live quotation forms to name a few and we implement modern monitoring and analysis programs to effectively bring necessary updates to the websites that could increase the website potential. We also train the staff to fully utilise the website at its maximum potential.

We provide extensive design possibilities and develop it with strong and proven technologies that makes the websites highly secure, scalable and fast. Our websites are built to effectively drives the traffic to achieve the desired goals.

We ensure that website is designed with pixel perfect accuracy, cross browser tested, responsive (optimized for mobile devices), swift in loading and equipped with latest features that adds value to the organization.







We have years of experience developing native and cross platforms apps. Our 250+ apps are live at most common mobile app platforms (Apple App Store, Google Play Store, Windows Store & Amazon Store).

We strive to build Apps that get used and remembered. Online booking and reservations, appointments, scheduling, location tracking / finding and e-store apps are among our regular and ongoing mobile apps portfolio.

Our extensive portfolio also includes several apps for education, productivity, business catalogs, games and custom idea execution.

We choose right technology to cut the budget without losing its quality and functionality.

The most important thing to us is building mobile apps that people rely upon everyday and love. We also provide exclusive training and support to the staff for getting the maximum result of their business apps.







Marketing strategy has the fundamental goal of increasing sales and achieving a sustainable competitive advantage. Marketing strategy includes all basic, short-term, and long-term activities that deal with the analysis of the strategic initial situation of a company and the formulation, evaluation and selection of marketoriented strategies that contribute to the goals of the company and its marketing objectives.

Advertising management is a planned managerial process designed to oversee and control the various advertising activities involved in a marketing strategy to which is ultimately designed to influence the consumer's purchase decisions.

Marketing and advertising is important for every aspect to lets the business gain more customers, thereby increasing business turnaround.

Microweb have a decade long experience in achieving marketing and advertising objectives for individual to enterprise level organizations using various media like television, newspapers, radio, banners, pamphlets, website, social media posts, online advertising etc.





# **Digital Marketing**

Digital / online / Internet marketing is the next generation marketing technique that majority of businesses nowadays are practicing. That's because it is the most inexpensive way for them to reach millions of their target market. Digital marketing is simple in nature yet complex in it's details. It comprises of several parts that works together to form a successful online marketing strategy.

World of Internet marketing is filled with many complicated phenomenas that requires years of practical experience to avoid draining the marketing budget without success.

We are well-aware of the online marketing process with its details and complications and currently running several digital marketing campaigns for different companies and brands.

- PPC (Pay per click)
  Display Advertising
- Search Engine Marketing (SEM)
- Content Marketing
- Social Media Marketing

Microweb

ODCAS

AGGINO







#### What's new in Microsoft Dynamics NAV 2016?



## **Microsoft Dynamics ERP**

Microsoft Dynamics ERP comprises a group of enterprise resource planning products aimed at different market segments, ranging from Dynamics GP for SMBs (Small medium business) to Dynamics 365 for Finance and Operations geared toward medium to large organizations with multi-language, currency, and legal entity capability. Microsoft Dynamics ERP includes the following primary products:

- Microsoft Dynamics GP
- Microsoft Dynamics NAV
- Microsoft Dynamics SL
- Microsoft Dynamics C5
- Microsoft Dynamics 365
- · Microsoft Dynamics CRM

We have been providing consultancy, installation, and after sales services to multiple organizations for several years.









75% REDUCED STAFFING COSTS

44% REDUCED

30% INCREASE IN PRODUCTIVITY







E-commerce solution works as backbone of your online store business.

We provide a complete solution where we help our customers to develop every aspect of the business together.

We provide a hub where our customers can manage essential business operations, professional product photography, powerful analytics, A/B testing, social media traffic and a complete internet marketing strategy that is crafted for success. Our professionalism ensures that all elements are par excellent quality so there is no chance to fail the business.





### **Showcase**



Newspaper Ad



**UBL Fund Managers** Newspaper Ad





Linksys Newspaper Ad







Newspaper Ad











Linksys Dubai Festival Guide















Mini PC 3D Product Design







### **Mobile Apps** (200+ more)



PMP RESOURCE

200-120

**CCNAX Exam Prep** 

**BBQ** Tonight



PM Calculator

**PROVIDER** NGN 1 (640-875)

SPNGN1 Exam Prep

Alina Dental Surgery



ITIL

70-410

**Dentist Finder** 



Clientele

LINKSYS\*









































Vocabulary (Chinese)























Shapes (Japanese)

Elves & the Shomaker



Year of the Elephant

A for Apple (Russian)

Year of The Elephant

Puss in Boots



Vocabulary (Thai)

Camy & Jaky









ALIFMEEM الفميم

Financial Services













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